



Job Title: Corporate Fundraiser

Department: Fundraising

Location: Whittington

Salary: £24,070 - £26,905

Working Hours: 37.5hrs per week including some weekend and unsocial hours required

Closing Date: 21st January 2019

Interviews: TBC

About the Role:

St Giles Hospice is looking for an experienced **Corporate Fundraiser** to join its busy fundraising team. Having recently launched its 5-year strategy and new brand St Giles is at an exciting point in its development, Fundraising will be increasingly important to the success of the Hospice in the coming years.

Joining the fundraising team at a hugely exciting time the Corporate Fundraiser will manage the existing portfolio of corporate supporters and develop a pipeline for new support. The post holder will work with the Community and Corporate Fundraising Manager to develop and implement a successful and profitable corporate fundraising and news business strategy that puts the donor at the centre of all we do and that will align with the objectives for growth in voluntary income across the fundraising team.

With experience securing high level new business partnerships the post holder will also have account management experience, understand the needs of our supporters and adapting asks and supporter care journeys accordingly. You will also be a passionate advocate across the region for Hospice care.

Company benefits:

To reward the hard work of our fantastic staff, St Giles hospice offers an excellent benefits package;

- 27 days annual leave plus bank holidays (rising to 35 days with service). We also offer the option to buy annual leave.
- Contributory pension scheme
- Free car parking
- Training and development opportunities as well as progression within the organisation.

About us:

St Giles Hospice is a registered charity offering high-quality specialist care free of charge for people living with diseases which may not be curable as well as providing support for their families and carers.

Services include a team of community-based St Giles clinical nurse specialists, two state of the art in-patient facilities, Day Hospice, Hospice at Home, Bereavement and Family Support, and an internationally renowned Lymphoedema Clinic.

Patients come from across the hospice's catchment area, which ranges from Ashby-de-la-Zouch and Atherstone in the east, to Cannock and Walsall in the west – and from Burton and Uttoxeter in the north, to Sutton Coldfield and Coleshill in the south.

Care is offered at the hospice's centres in Whittington, Sutton Coldfield, Walsall and in patients' own homes across the region.

St Giles spends over £9 million a year providing its specialist services and with little more than a third of this funded by the Government, the registered charity relies heavily on donations and income generation from the local community.

We employ more than 400 people across a broad range of roles – from direct patient care to fundraising and administration as well as support from over 1500 volunteers to provide our services.

We encourage you to find out more and discuss this opportunity further please contact Jane Watkins-Shore, on 01543 434455

For a detailed job description please visit www.stgileshospice.com/jobs

Alternatively to apply for this role please forward a copy of your CV alongside a covering letter/personal statement outlining your suitability for this role to hr@stgileshospice.com

This post is subject to a Disclose and Barring Service (DBS) Check
Applications received after the closing date will not be considered.

St Giles Hospice, Fisherwick Road, Whittington, Lichfield, WS14 9LH. Registered charity 509014 Company limited by guarantee 1430090